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GALAXY TECHNOLOGIES ADDS FORMER STROMBERG REPRESENTATIVES TO NATIONAL ACCOUNT TEAM AND REACHES OUT TO STROMBERG CLIENTS AFTER KRONOS ACQUISITION

MADISON, WI, NOVEMBER 20, 2009 -- Galaxy Technologies Inc., (www.galaxy-inc.com) a leader in web-based workforce management systems, is extending a special software migration program to Stromberg time & attendance clients left uncertain about the future of their mission-critical systems following the Kronos, Inc. acquisition of Stromberg from Paychex on October 14, 2009. Galaxy Technologies has added former top Stromberg representatives familiar with Kronos, Stromberg and other industry solutions to assist clients in their evaluation of new solutions. The entire Galaxy sales team will also be supporting former Stromberg business partners with Galaxy's enterprise workforce management solution, TimeStar™.

To date, Galaxy has hired three former Stromberg representatives, Dave Domek, Mac Feely and Frank Wilkinson with over 60 years of combined industry, product and best practices experience. Galaxy continues to evaluate the top talent nationwide, many who were recently terminated when Kronos eliminated the former Stromberg sales team.

Galaxy has long supported business partners across the country with enterprise workforce management timekeeping solutions. With extensive experience in the HRMS industry working with strategic business partners, Dave Domek has joined the Galaxy team. "Galaxy's ability to provide leading enterprise workforce management timekeeping solutions from coast to coast for its business partners along with the dedication to engineering excellence attracted me to Galaxy," said Domek.

Customer service and optimally managing the entire customer experience is a necessity for Mac Feely. "Galaxy is a perfect fit for me because I knew it was a company I could easily position for prospects seeking a new solution. The entire customer experience; from product engineering, implementation to ongoing support is entirely managed in-house," explained Feely. "Galaxy doesn't outsource to cut costs like many competitors and industry giants and it stays in tune with customers changing business objectives. Resellers without product control couldn't provide this high level of ongoing user satisfaction."

Relying on over 25 years of industry knowledge and experience Frank Wilkinson understands what is necessary to assist complex organizations with their workforce management automation objectives. "After reviewing the leading vendors in the industry, I determined the combination of Galaxy's 100% web-based TimeStar™ solution along with its nationwide presence and ability to deliver the optimal ongoing experience would provide the best value for the organizations I will work with. "

Similar to Stromberg's former market positioning, Galaxy has offered buyers an alternative to Kronos' time & attendance with the value proposition of low total cost-of-ownership, free version upgrades for customers on maintenance, personal service and high-quality technical support but with a completely Web-based SQL scalable solution in TimeStar™.

"Galaxy Technologies has clearly differentiated itself as the Kronos-alternative," remarked Carlos Gonzalez, Galaxy Technologies, Director of Sales. "The experienced Galaxy team familiar with all leading solutions can assist Stromberg Enterprise users interested in reviewing their options. Many of them purchased Stromberg instead of Kronos in the first place, due to the free version upgrade pledge and non-proprietary timeclock options - benefits they can now get from Galaxy. Purchasing a new Kronos solution and replacing perfectly good Stromberg timeclocks with new Kronos proprietary timeclocks is the type of large expenditure these clients have not planned on having."



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About Galaxy Technologies, Inc.

Developing and delivering workforce management solutions since 1988, Galaxy's products include technology to track, allocate, analyze, and control labor resources. Galaxy also offers time collection alternatives for all employee populations. Galaxy's particular focus is in time & attendance, human resources, payroll and data collection systems. Galaxy is located at 2990 Triverton Pike Dr, Madison, WI 53711. For more information visit www.galaxy-inc.com or contact Galaxy Technologies, Inc. at 800.814.9096 or information@galaxy-inc.com.

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